

Press release¹

2021 Results:

- **Turnover: MEUR 111 (MEUR 108.5 in 2020)**
 - **Operating profit (EBIT): MEUR -4.7 (MEUR 0.2 in 2020)**
 - **Profit/loss for the period: MEUR -4.5 (MEUR -0.7 in 2020)**
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The key challenges Rosier Group had to face during the first half of 2021 are the following:

- The application of health requirements at our sites following the COVID-19 pandemic in order to guarantee the health of our employees, the safety of our processes and the maintenance of our activities;
- A first half with rising prices for most basic raw materials, sometimes reaching up to more than 50%;
- NASC supply difficulties following technical problems encountered by our main supplier, forcing us to change our production schedules and use alternative raw materials to NASC in order to continue producing;
- The two events mentioned above led to unit margins down by 41% on our sales of granulars across all territories;
- Sales of granular fertilisers in Europe rose by 4% compared with the same period in 2020;
- Sales of granular fertilisers outside Europe down 12% compared with 2020;
- In the Specialities activity, sales rose by 11% compared with the same period in 2020, and margins also increased by 6%;
- The second quarter was devoted to the maintenance of the granulation workshops in Sas van Gent and Moustier.

¹ Also available on the website www.rosier.eu under the heading "Financial information"

Our financial results from the first half of 2021 are:

- Turnover in the first half of 2021 was €111 million, up 2.3% from 2020 (€108.5 million).
- The other operating profits total €0.8 million (€0.8 million in 2020): it included various recurring invoices.
- Operating expenses increased by €7.4 million which was mainly due to an increase in supplies and raw materials.
- After deducting operating expenses, including depreciation and write downs of €1.3 million (€2.6 million in 2020), the operating profit (EBIT) was a loss of €4.7 million; the operating profit for the first half of 2020 was a profit of €0.2 million.
- After financial expenses and income taxes, the net result for the period was a loss of €4.5 million (-€17.58/share), compared with a negative income of €0.7 million (-€2.76/share) in the first half of 2020.

No event likely to significantly affect Rosier Group's position on 30 June 2021 has occurred since the end of the period.

The comparative half-year results and consolidated statements of the Group's financial position are the following:

Half-year results

	1st half	
	2021	2020
In thousands of EUR		
Operating income	111,788	109,276
Income	110,952	108,494
Other operating income	836	782
Operating expenses	- 116,518	- 109,100
Supplies and raw materials	- 87,855	- 80,521
Miscellaneous services and goods	- 17,781	- 15,973
Personnel expenses	- 9,074	- 9,556
Depreciation and write downs	B - 1,263	- 2,589
Provisions	C -	-
Other operating expenses	- 545	- 461
Operating result	A - 4,730	176
Financial income	610	22
Financial expenses	- 566	- 425
Result before taxes	- 4,687	- 227
Income taxes	204	- 478
Result for the period	<u>- 4,483</u>	- 704
Earnings per share		
Result for the period	- 17.58	- 2.76
EBITDA => (A-B-C)/255	- 13.60	10.85
EBIT => A/255	- 18.55	0.69

The consolidated results were fixed by the Board of Directors on 20 July 2021.

Consolidated statements of financial position:

In thousands of EUR

30 June 2021

31 December 2020

ASSETS

Intangible assets	256	363
Property, plant and equipment	22,721	22,064
Right-of-use asset	1,271	1,036
Deferred tax assets	874	670
Other non-current assets	1	1
Total non-current assets	<u>25,123</u>	<u>24,135</u>
Inventories	42,198	38,841
Current tax receivable	300	300
Trade receivables	36,384	28,045
Other receivables	2,042	1,150
Cash and cash equivalents	281	235
Total current assets	<u>81,204</u>	<u>68,572</u>
 TOTAL ASSETS	<u>106,327</u>	<u>92,707</u>

EQUITY

Share capital and share premiums	2,748	2,748
Reserves and retained earnings	-1,760	2,723
Total equity	<u>988</u>	<u>5,471</u>

LIABILITIES

Employee benefits	1,978	2,073
Interest-bearing loans and borrowings	-	50,000
Lease obligations	761	560
Total non-current liabilities	<u>2,739</u>	<u>52,633</u>
Current tax liability	-	-
Interest-bearing loans and borrowings	70,811	8,863
Trade payables	26,237	20,656
Lease obligations	503	519
Other liabilities	4,033	4,100
Contract liabilities	1,016	466
Total current liabilities	<u>102,600</u>	<u>34,603</u>
Total liabilities	<u>105,339</u>	<u>87,236</u>
 TOTAL EQUITY AND LIABILITIES	<u>106,327</u>	<u>92,707</u>

The €50 million decrease in 'Interest-bearing loans and borrowings' from non-current liabilities is related to the reclassification of the borrowings to Borealis AG from long-term to short-term due on 30 June 2022. These €50 million were reclassified as 'Interest-bearing loans and borrowings' from current liabilities.

The consolidated statements were fixed by the Board of Directors on 20 July 2021.

Outlook

In light of the information available to us during the drafting of this press release, the second half of the year will be marked by:

- Fully available production capacity for our production workshops;
- A full order book covering the entire third quarter;
- European and export deliveries that are expected to reach a level comparable to that of 2020;
- Increasing unit margins to recover a large part of the deficit in the first half;
- The continued implementation of our strategy concerning specialities, which already shows good results in the first half;
- Continuation of the fixed costs optimisation programme, continuation of initiatives to reduce variable costs and find alternatives to NASC;
- Continuation of the program to improve working capital requirements.

In view of all these factors, we can cautiously expect that the operating result for 2021 should be slightly negative.

As the group's activities are classified by various government authorities as crucial, the COVID-19 crisis is unlikely to significantly influence the financial results of the Rosier Group, given its current development.

Half-year financial report

In accordance with the Royal Decree of 14 November 2007, the Group publishes a half-yearly financial report which will be available on the Rosier website (www.rosier.eu) under the section "Financial information". This document can also be obtained on request by phoning + 32 69 87 15 31.

2021 shareholders agenda

- Publication of annual results 2021: February 2022
- Release of annual report 2021: 29 April 2022
- General meeting 2022: 16 June, 10.30 am

Statement from PwC, statutory auditor to the Company

The Auditor's Report of PwC, represented by Peter Van den Eynde, on the limited review of the condensed interim consolidated financial statements for the period ended 30 June 2021 will be published as an annex to these financial statements.

On behalf of the Board of Directors.

Willy Raymaekers

Chairman and CEO of Rosier Group